

# Chapter 5: Pinning Down Beliefs: Nash Equilibrium

# Outline

- Nash equilibrium (Section 5.1)
- 5 (modified) examples (Section 5.2)
- Brief discussion on Nash equilibrium (MWG Chap.8)

# Section 5.1

## 5.1 Nash Equilibrium in Pure Strategies

**Definition 5.1** The pure-strategy profile

$s^* = (s_1^*, \dots, s_n^*) \in S$  is a **Nash equilibrium** if  $s_i^*$  is a best response to  $s_{-i}^*$ , for all  $i \in N$ , that is,

$$v_i(s_i^*, s_{-i}^*) \geq v_i(s'_i, s_{-i}^*) \text{ for all } s'_i \in S_i \text{ and all } i \in N.$$

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Remember the definition of best response: The strategy  $s_i \in S_i$  is player  $i$ 's *best response* to his opponents' strategies  $s_{-i} \in S_{-i}$  if

$$v_i(s_i, s_{-i}) \geq v_i(s'_i, s_{-i}) \quad \forall s'_i \in S_i.$$

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**Question** Find Nash equilibria.

1/2	$L$	$M$	$H$
$L$	6,6	2,8	0,4
$M$	8,2	4,4	1,3
$H$	4,0	3,1	2,2

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**Proposition 5.1** Consider a strategy profile

$s^* = (s_1^*, \dots, s_n^*) \in S$ . If  $s^*$  is either

1. a strict dominant strategy equilibrium, or
2. the unique survivor of IESDS,

then  $s^*$  is the unique Nash equilibrium.

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**Remark** The requirements for a Nash equilibrium are

1. Each player is playing a *best response to his beliefs*.
2. The beliefs of the players about their opponents are *correct*.

# Example (1)

**Cournot Duopoly** Firms 1 and 2 simultaneously set their quantities,  $q_1$  and  $q_2$ , respectively.

- $P(Q) = a - Q$ : The market price where  $Q = q_1 + q_2$ .
- $C_i(q_i) = c_i q_i$ : The total cost to firm  $i$ ,  $c_i \in (0, a/2)$ .

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**Nash equilibrium** In the context of this model, the equilibrium quantity of firm  $i$  is written as

$$q_i^* = \arg \max_{0 \leq q_i < \infty} \pi_i(q_i, q_j^*) = \arg \max_{0 \leq q_i < \infty} (a - (q_i + q_j^*) - c_i) q_i.$$

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Solving the problem, we have

$$q_i = \frac{a - c_i - q_j^*}{2} \rightarrow q_i^* = \frac{a - 2c_i + c_j}{3}.$$

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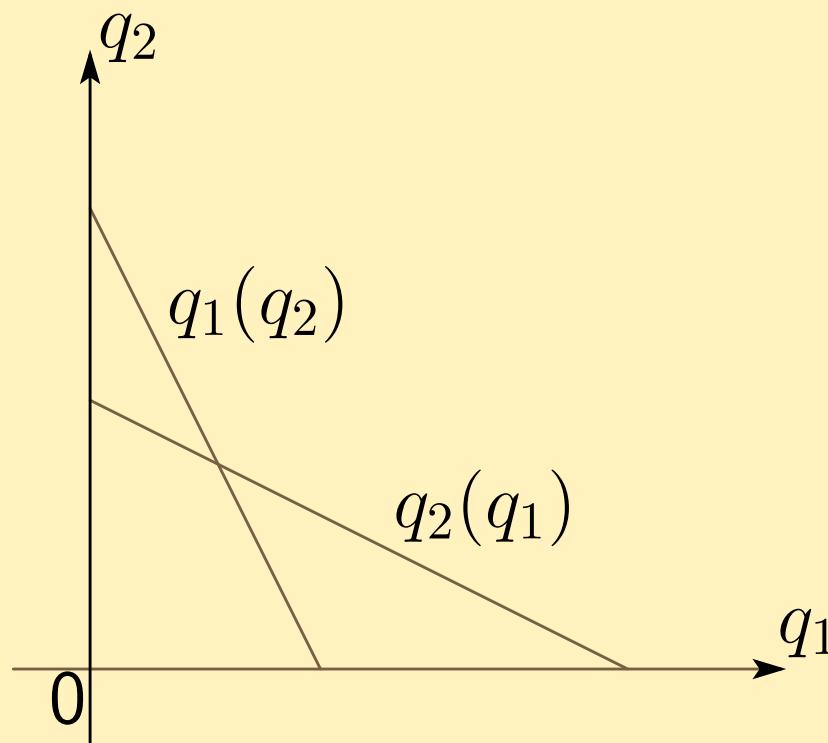
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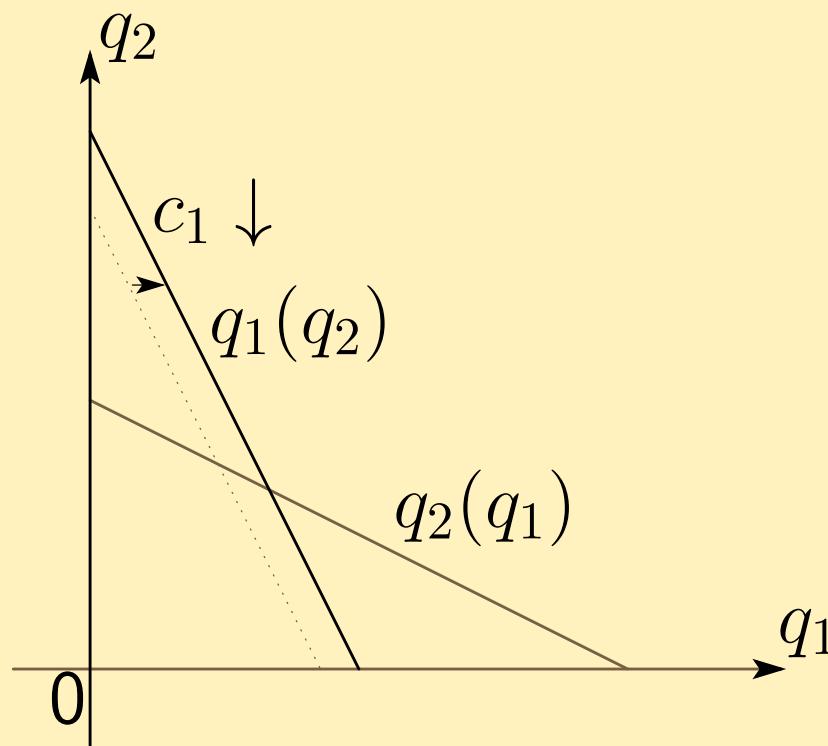


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**Demand** The market demand is denoted by  $Q_i(p_i, p_j)$  ( $i = 1, 2, j \neq i$ ).

# Example (2)

**Profits** The profit of firm  $i$  is given by ( $i = 1, 2$ )

$$\Pi^i(p_i, p_j) = (p_i - c)Q_i(p_i, p_j),$$

where firm  $i$  faces demand

$$Q_i(p_i, p_j) = \begin{cases} Q(p_i) & \text{if } p_i < p_j, \\ Q(p_i)/2 & \text{if } p_i = p_j, \\ 0 & \text{if } p_i > p_j, \end{cases}$$

where  $Q'(p) < 0$  and  $Q''(p) < 0$  to secure the S.O.C. in the case of monopoly.

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Proving that  $p_1 = p_2 = c$  is a Nash equilibrium is easy.

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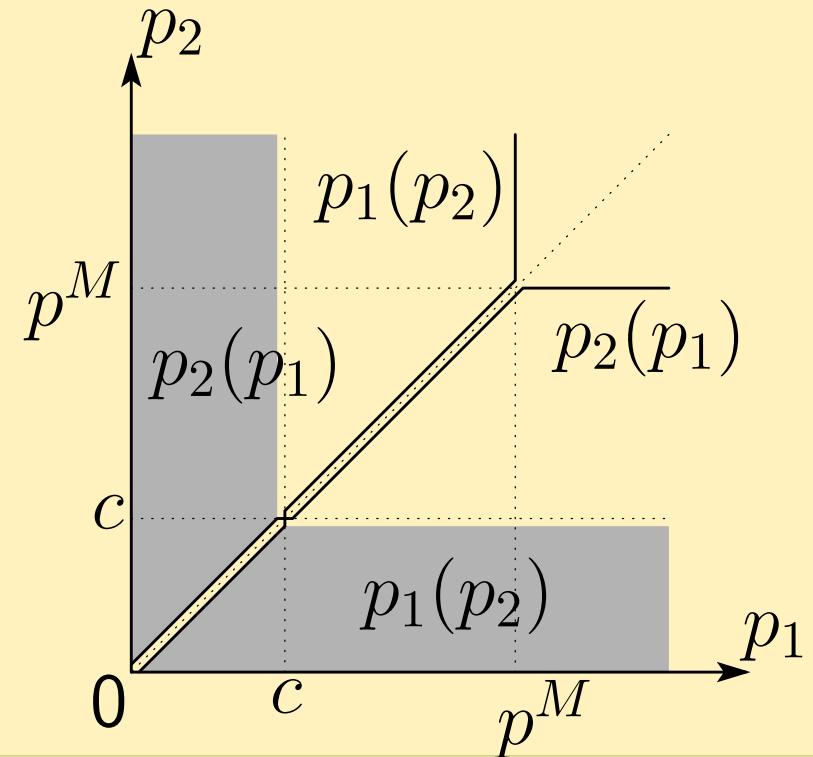
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**Social optimum** The objective to achieve the social optimum and the first-order condition are

$$\max_G Gv(G) - cG, \quad v(G) + Gv'(G) - c = 0.$$

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**Equilibrium** Continuously many equilibria exist!

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**Equilibrium** If  $n = 3$ , no pure strategy equilibrium exists!, otherwise, a pure strategy equilibrium exists.

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See MWG Chapter 8 for the detail discussion.